

## SEPTEMBER 1-30

2009                      2010

### HOMES

Homes Sold	62	47
Total \$ Volume	7,243,400	5,075,362
Hi Listing Price	399,000	329,900
Median Listing Price	114,950	97,750
Average Sale Price	116,829	107,986
DOM (days on market)	178	141
Percentage Up/Down		

### LAKEFRONT HOMES

Homes Sold	41	58
Total \$ Volume	10,719,750	16,896,826
Hi Listing Price	749,950	1,475,000
Median Listing Price	250,000	229,375
Average Sale Price	261,457	291,325
DOM (days on market)	124	130
Percentage Up/Down		

### CONDOMINIUMS

Condominiums Sold	49	45
Total \$ Volume	8,839,632	6,736,000
Hi Listing Price	392,304	349,900
Median Listing Price	159,000	149,900
Average Sale Price	180,401	149,689
DOM (days on market)	258	176
Percentage Up/Down		

### VILLAS/TOWNHOMES

	4	2
Total \$ Volume	742,900	1,072,000
Hi Listing Price	279,500	850,000
Median Listing Price	202,950	564,950
Average Sale Price	185,725	536,000
DOM (days on market)	272	318
Percentage Up/Down		

### LOTS/LAND

Lots/Land Sold	16	4
Total \$ Volume	511,500	481,900
Hi Listing Price	99,900	348,000
Median Listing Price	29,825	67,450
Average Sale Price	31,969	120,475
DOM (days on market)	104	336
Percentage Up/Down		

### LAKEFRONT LOTS/LAND

Lots/Land Lakefront Sold	2	6
Total \$ Volume	71,000	389,500
Hi Listing Price	64,000	132,500
Median Listing Price	41,950	79,950
Average Sale Price	35,500	64,917
DOM (days on market)	74	238
Percentage Up/Down		

### COMMERCIAL

Commercial Sold	3	4
Total \$ Volume	537,000	538,971
Hi Listing Price	449,000	400,571
Median Listing Price	85,000	83,750
Average Sale Price	179,000	134,743
DOM (days on market)	56	152
Percentage Up/Down		

**JANUARY 1 - SEPTEMBER 30**

2009                      2010

**HOMES**

Homes Sold	447	477
Total \$ Volume	51,879,927	53,064,805
Hi Listing Price	549,000	800,000
Median Listing Price	109,900	99,000
Average Sale Price	116,062	111,247
DOM (days on market)	133	124
Percentage Up/Down		

**LAKEFRONT HOMES**

Homes Sold	378	385
Total \$ Volume	117,062,779	116,540,069
Hi Listing Price	2,995,000	6,709,834
Median Listing Price	272,400	249,000
Average Sale Price	309,690	302,701
DOM (days on market)	130	153
Percentage Up/Down		

**CONDOMINIUMS**

Condominiums Sold	331	334
Total \$ Volume	56,191,088	54,345,402
Hi Listing Price	392,304	474,900
Median Listing Price	162,900	160,000
Average Sale Price	169,762	162,711
DOM (days on market)	187	193
Percentage Up/Down		

**VILLAS/TOWNHOMES**

	22	11
Total \$ Volume	5,699,709	3,518,300
Hi Listing Price	579,900	850,000
Median Listing Price	249,950	279,900
Average Sale Price	259,078	319,845
DOM (days on market)	238	284
Percentage Up/Down		

**LOTS/LAND**

Lots/Land Sold	84	100
Total \$ Volume	3,407,145	5,097,318
Hi Listing Price	281,250	616,000
Median Listing Price	29,900	29,250
Average Sale Price	40,561	50,973
DOM (days on market)	145	157
Percentage Up/Down		

**LAKEFRONT LOTS/LAND**

Lots/Land Lakefront Sold	36	34
Total \$ Volume	5,540,550	4,401,696
Hi Listing Price	799,000	998,900
Median Listing Price	94,300	89,950
Average Sale Price	153,094	129,462
DOM (days on market)	162	185
Percentage Up/Down		

**COMMERCIAL**

Commercial Sold	23	22
Total \$ Volume	5,693,480	8,110,631
Hi Listing Price	949,900	5,950,000
Median Listing Price	149,900	149,950
Average Sale Price	247,543	368,665
DOM (days on market)	133	167
Percentage Up/Down		

JANUARY 1 - SEPTEMBER 30, 2010

LAKE FRONT HOMES

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	TOTAL SOLD	TOTAL ACTIVE BY PRICE RANGE	
0-\$100,000	0	0	0	1	0	0	0	3	1	3	4	0	0	0	12	32	-6
\$100,000-\$200,000	6	0	0	6	0	7	14	22	24	16	14	27	0	0	136	228	-41
\$200,000-\$300,000	8	1	0	12	0	4	11	15	25	11	6	14	0	0	107	309	-20
\$300,000-\$400,000	3	4	0	6	0	5	5	7	8	5	5	7	0	0	55	177	-26
\$400,000-\$500,000	0	3	0	4	0	4	4	2	7	0	3	0	0	0	27	111	-5
\$500,000-\$600,000	1	2	0	4	0	1	0	3	2	0	0	0	0	0	13	51	-11
\$600,000-\$700,000	0	3	0	1	0	1	0	2	4	1	0	0	0	0	12	35	-9
\$700,000-\$800,000	0	4	0	0	0	0	0	0	2	0	0	1	0	0	7	24	-9
\$800,000-\$900,000	0	0	0	0	0	0	0	1	3	1	0	0	0	0	5	26	+2
\$900,000-\$1,000,000	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	14	-4
\$1,000,000-\$2,000,000	1	3	0	0	0	0	0	0	1	0	0	0	0	0	5	61	-4
\$2,000,000 +	0	0	0	0	0	0	0	0	2	0	0	0	0	0	2	29	-3
TOTAL	19	20	0	34	0	22	34	55	80	37	32	49	0	0	382	1097	
TOTAL ACTIVE	64	70	0	67	0	43	77	142	229	131	105	129	1	0			

JANUARY 1 - SEPTEMBER 30, 2010

OFFSHORE HOMES

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	TOTAL SOLD	TOTAL ACTIVE BY PRICE RANGE
0-\$100,000	4	3	7	5	14	10	38	13	5	25	16	22	2	55	219	340
\$100,000-\$200,000	7	25	7	9	12	17	35	4	5	12	6	9	1	20	169	498
\$200,000-\$300,000	1	5	2	3	0	5	1	0	3	1	2	1	0	4	28	186
\$300,000-\$400,000	0	3	0	5	0	2	1	0	0	0	0	1	0	0	12	64
\$400,000-\$500,000	0	1	0	1	0	0	0	0	0	0	0	2	0	0	4	28
\$500,000-\$600,000	0	0	0	0	0	0	2	0	0	0	0	0	0	0	2	23
\$600,000-\$700,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3
\$700,000-\$800,000	0	0	0	0	0	0	0	0	0	0	0	1	0	0	1	8
\$800,000-\$900,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4
\$900,000-\$1,000,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2
\$1,000,000-\$2,000,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2
\$2,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2
TOTAL	12	37	16	23	26	34	77	17	13	38	24	36	3	79	435	1160
TOTAL ACTIVE	23	71	35	93	53	77	183	41	61	111	49	76	5	131		

JANUARY 1 - SEPTEMBER 30, 2010

CONDOS

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	TOTAL SOLD	TOTAL ACTIVE BY PRICE RANGE	
0-\$100,000	15	7	0	21	0	0	2	3	2	0	0	0	0	0	50	138	-15
\$100,000-\$200,000	50	8	0	49	0	10	27	7	13	0	9	22	6	0	201	564	-42
\$200,000-\$300,000	6	0	0	24	0	4	3	7	8	0	5	9	0	0	66	276	-33
\$300,000-\$400,000	2	0	0	10	0	0	0	1	1	0	1	3	0	0	18	68	-18
\$400,000-\$500,000	0	0	0	1	0	0	0	0	0	0	0	0	0	0	1	1	-11
\$500,000-\$600,000	0	0	0	1	0	0	0	0	0	0	0	0	0	0	1	0	-2
\$600,000-\$700,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-2
\$700,000-\$800,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
\$800,000-\$900,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
\$900,000-\$1,000,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
\$1,000,000-\$2,000,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-1
\$2,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
TOTAL	73	15	0	106	0	14	32	18	24	0	15	34	6	0	337	1047	
TOAL ACTIVE	223	59	3	280	0	36	157	50	55	0	32	136	20	0			

JANUARY 1 - SEPTEMBER 30, 2010

LAKEFRONT LOTS/LAND

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	TOTAL SOLD	TOTAL ACTIVE BY PRICE RANGE
0-\$100,000	0	0	0	1	0	3	1	5	3	0	4	3	0	0	20	199
\$100,000-\$200,000	3	1	0	0	0	1	0	1	2	0	1	0	1	0	10	137
\$200,000-\$300,000	1	0	0	0	0	0	0	0	1	0	0	0	0	0	2	76
\$300,000-\$400,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	58
\$400,000-\$500,000	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1	19
\$500,000-\$600,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10
\$600,000-\$700,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	8
\$700,000-\$800,000	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1	9
\$800,000-\$900,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	7
\$900,000-\$1,000,000	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	5
\$1,000,000-\$2,000,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	22
\$2,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	12
TOTAL	5	1	0	1	0	4	1	7	7	0	5	3	0	0	35	562
TOAL ACTIVE	21	15	0	47	0	66	44	122	106	51	17	45	1	0		

JANUARY 1 - SEPTEMBER 30, 2010

OFFSHORE LOTS/LAND

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	TOTAL SOLD	TOTAL ACTIVE BY PRICE RANGE
0-\$100,000	1	5	1	1	6	2	9	11	3	17	10	9	0	10	85	1248
\$100,000-\$200,000	0	0	0	0	1	0	0	1	0	2	0	1	0	1	6	113
\$200,000-\$300,000	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1	39
\$300,000-\$400,000	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1	29
\$400,000-\$500,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	13
\$500,000-\$600,000	0	0	0	1	0	0	0	0	0	0	0	0	0	0	1	5
\$600,000-\$700,000	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1	8
\$700,000-\$800,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	5
\$800,000-\$900,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
\$900,000-\$1,000,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2
\$1,000,000-\$2,000,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10
\$2,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
TOTAL	1	5	1	2	7	3	10	12	3	19	10	10	0	12	95	1474
TOTAL ACTIVE	25	113	44	116	35	160	132	100	226	117	66	185	3	58		